

PRE-BID MEETING-01

Project Name: Public Bicycle Sharing on PPP Mode

Name of Work: Request for Proposal for Setting up of Public Bicycle Sharing including Design, Build, Finance, Operate and Maintain through PPP mode at designated locations under Smart City Mission at Puducherry City

Reply to the queries raised by Agencies in Pre-Bid Meeting held on 19.07.2019 at CEO's Chamber, PSCDL

| SI. No | RFP Volume, Section | RFP Page No | Contents in RFP | Clarification Sought | Clarifications by Client |
|--------|--------------------------|-------------------|---|---|---|
| 1 | Volume 1 Section 1 | 9 | Notice Inviting Tender 5. Joint Venture Applicable (Maximum of 2 Companies) | Joint Venture of 3 May be allowed, since many components involved 1. Technical 2. OEM 3. Financial Different skill sets are required | JV upto 3 may be permitted. <i>Please Refer Corrigendum-1</i> |
| 2 | Volume 1 Section 18.1 | 25 | 18.1 d) The ESI & EPF registration as per Labour Law of Government of India / UT of Puducherry. | This clause may be excluded. | ESI & EPF of any state of the company is accepted. |
| 3 | Volume 1 Section 6.4 | 17 | 6.4 Financial Criteria The average annual financial turnover during the last 3 years (FY 2018-19, 2017- 18 & 2016-17) should not be less than Rupees Two Crore (In the case of a Consortium, at least one member of the Consortium must have the aforementioned experience. The experience/qualifications of the parent/subsidiary firm of any of the consortium members will not be relevant.) | Can this be for last 2 years 2017- 18, 2018-19 & Company existence from last five years | 3 Years required. Along with the Audited Balance sheet for the Financial Year 16-17, 17-18, the Provisional Balance sheet for the year 2018-19 certified by the Charted Accountant is acceptable. |
| 4 | Volume 2 | 8 | 2.4 bb) The Phase 1 of the project would focus on the locations which have very high probability of attracting the users/tourists. | Mentions phase I=19, Phase II = 21, but its showing total 41 | It is clarified that phase I=19, Phase II = 22, for a total of 41 docking stations. |



| | | | This would create a positive impact on the project and the image of cycling will built. The details of Phase 1 and Phase 2 are provided in the table below | | |
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| 5 | Volume 2 | 9 | 2.4 F f) The Concessionaire will conduct site surveys and provide detailed drawings for each station showing the layout and positioning of the station relative to existing street elements. | Does the planning, design and component also a PPP item or can the consortium charge or get paid by the Smart City Development Limited | The Concessionaire will not be paid for planning and designing. The Planning and designing is a component under PPP mode. |
| 6 | General | | | Will the capital cost of procurement & Bicycle and Implementation of docking stations be Reimbursed separately to the concessionaire after implementation since the revenue generation model based on user fee & registration will not sustain. | The cost of Cycle and Docking stations will not be reimbursed. Other than Membership Fees and User Fees, the Operator can make revenue from Advertisements also. Please Refer Section 2.15 (5) & Section 3.2 of volume 2 of RFP for details |
| 7 | General | | | Will the concessionaire be able to tap other sources of revenue such as advertisement at the docking station & Advertisement on Cycles | Yes. Other than Membership fees and user fees, the concessionaire can make revenue from Advertisements on cycles, docking stations, and redistribution vehicles. Refer section 2.15 of Vol II of RFP. |